



Workshop on Public – Private Partnerships

**30 October - 1 November 2012,
Danilovgrad (Montenegro)**

PROVISIONAL PROGRAMME

Background

Public private partnership is a model of long-term contractual agreement between public authority and private partner in general with the aim of carrying out infrastructure projects or providing public services. It differs from conventional public procurement in several respects and is considered as a more complex but at the same time bearing the significant public benefits. The need for well-structured PPPs is becoming greater in many countries facing the continually growing demand for public services and simultaneously meeting with the issues about the availability of finance and budget constraints. There is an acknowledgement that the private sector has a part to play in the construction or reconstruction including management and operation of public assets that will be essential for their economic growth. By developing partnerships with private sector entities, governments can maintain quality services despite budget limitations and offer to the citizens more works and services in a faster and more efficient manner. By limiting the need for public investment, PPPs can also help Candidate Countries to implement much needed projects sooner by avoiding the need to wait for future government budget cycles for funding. On its roadmap to successful PPP development, a number of preconditions must exist within national/local authorities to meet EU criteria and regulatory environment as set up on internal market.

Objectives

The training programme comprises the theory and practice of PPPs. It will provide participants with the overall knowledge related to the key principles of PPPs and main steps in PPPs procedures in line with the EU policy requirements.

Content

The program of the training will focus on:

- PPPs principles and at which extent it differs from traditional public procurement
- EU PP and PPP policy requirements from prospective of accession countries in EU
- Main steps in PPP Projects Cycle:
 - o Project identification and assessment of PPP option
 - o Project preparation and necessary steps prior to launching the tender
 - o Procurement and bidding process in line with the PP regulations
 - o Project Implementation and monitoring
- Case study – Overview of PPP development in Croatia with presentation of one PPP project
- Group assignments to the subgroup of participants facilitated by the trainers

Target Group

The training is recommended for practitioners in Government responsible for investment policy, public services delivery, development of infrastructure and public procurement.

Workshop Trainers

Ms. Ljerka Golubić Bregant has more than 20 years work experience in multilateral organization and public administration. She is graduated BA at the University of Zagreb, Faculty of Humanities and Social Sciences and besides she obtained various certificates as a trainer in the field of EU integration and EU policies. As a trainer since 2002 she has executed numerous seminars, workshops and TTT for civil servants and local servants via Government program for education and several EU and bilateral projects. In 2000 she has joined Ministry of European Integration of the Republic of Croatia as senior adviser in the Cabinet of the minister and developed various modules of training in the field of EU policies. Later in 2004 she has taken a position of Head of DG Office in State Intellectual Property Office being responsible for programming, procuring and implementing of EU funded projects and bilateral projects. Here, she was the team leader entitled to establish in 2008 Croatian Summer School of IP in cooperation with WIPO based on the WIPO Worldwide Academy original program lasting 2 weeks and organizing annually in WIPO headquarters in Geneva. Until today the School is open to young students and professionals. In 2009 she has taken position of Director of Sector for education in the Agency for Public Private Partnership. Since then she is developing and implementing different professional training programs for employees of the Agency and public sector at the state and local/regional level. In executing these tasks she is closely cooperating with PPP experts from OECD/SIGMA, World Bank Institute, European PPP Expertise Centre, UNECE Team of Specialists on PPP etc. Her expertise is covering EU policy, strategic planning and blending of EU funds and PPP in infrastructure development. Until 2011 she was a member of Association of trainers for EU subjects “European Education Forum” (NGO).

Ms. Jasna Kancir has a long experience both in business and public administration sectors.

Since she obtained Master degree at the University of Zagreb at the Faculty of Economics and Business, she has started to work in business sector early in 1988. Later she has worked in Ministry of Justice being responsible for IT introducing and coaching in IT training courses. In Croatian Bureau of Statistics she has worked as senior adviser since 1999 responsible for designing and implementing training programme and via CARDS 2001 project obtained certificate as “EU trainer”. In 2004 she has joined Central State Office for Administration as a Head of section in its Civil Servants Training Centre responsible for designing various modules of training programs for civil servants, introduction of e-learning, and a trainer for ECDL basic and advanced, PCM, NDP, job analysis and TTT. In the Ministry of Economy, Labour and Entrepreneurship since 2008 she designed and conducted training for public procurement adherences and designed and implemented TTT for PP coordinating exams for PP licences. Currently, she is working in the Ministry of Maritime Affairs, Transport and Infrastructure since 2010 being responsible for TA projects implementation, providing assistance in drafting documentation for public procurement. As a trainer she has executed numerous workshops and seminars in the field of EU policies and public procurement as well as coaching in TTT and computer skills. Presently, Ms. Kancir is Vice president of Association of trainers for EU subjects “European Education Forum” (NGO).

Mr. Domagoj Dodig has started to work in 2009 as Financial Adviser in the Croatian Agency for Public Private Partnership (APPP). Before that he was a graduate student assistant at University of Zagreb at Faculty of Economics and Business. He has obtained a degree in Finance and currently is a PhD candidate at the same Faculty. While working in the Agency, he participated in the project team for drafting the first Croatian PPP Act and Regulations. He is participating in analyzing and approving of PPP projects as a team member of APPP. During his work, he is closely cooperating with PPP experts from OECD/SIGMA, World Bank Institute and European PPP Expertise Centre. His proficiency is linked to the financial aspects and financial model of PPP. As a trainer he has executed various workshops for Agency staff and for civil servants focusing on finance and risks analyzing. He has been giving lectures on numerous seminars and trainings in the area of PPP funding.

Methodology

Utilizing variety of training methods:

- presentations,
- structured group discussion, and
- review of case studies
- group assignments

DRAFT TRAINING PROGRAMME

Day 1- Tuesday, 30 October 2012

09,30	-	09,45	1	Opening and welcome
09,45	-	10,45	2	Introduction to the PPPs
10,45	-	11,45	3	Strategic planning and strategic assessment of the PPP option
11,45	-	12,00		<i>Coffee break</i>
12,00	-	13,15	4	PPP project proposal preparation – legal and technical aspects
13,15	-	14,15		<i>Lunch break</i>
14,15	-	15,15	5	PPP project proposal preparation – financial aspects (1)
15,15	-	15,30		<i>Coffee break</i>
15,30	-	16,30	6	Q&A

Day 2 - Wednesday, 31 October 2012

09,30	-	10,45	7	PPP project proposal preparation – financial aspects (2)
10,45	-	11,00		<i>Coffee break</i>
11,00	-	12,30	8	Tender procedure and contract awarding procedure
12,30	-	13,30		<i>Lunch break</i>
13,30	-	14,45	9	Drafting of a PPP contract
14,45	-	15,00		<i>Coffee break</i>
15,00	-	15,30	10	Q&A
15,30	-	16,30	11	Project implementation and monitoring

Day 3 - Thursday, 1st November 2012

09,30	-	10,30	12	<i>Case study – Overview of Development of PPP in Croatia</i>
10,30	-	11,00	13	Presentation of Croatian PPP project
11,00	-	11,15		<i>Coffee break</i>
11,15	-	12,15	14	Group assignment 1
12,15	-	13,15		<i>Lunch break</i>
13,15	-	14,15	15	Group assignment 2
14,15	-	14,45		<i>Discussion</i>
14,45	-	15,30	16	Wrap-up of the workshop
15,30	-	16,00	17	Evaluation